Data Dialogue: Implementing a Data Dialogue Protocol to Target Instruction and Improve Student Outcomes TAP Webinar – October 29, 2018



Key Concepts:

Discussion	Dialogue
Goal is to reach decision	Goal is to understand
Advocating ideas	Suspend our point of view in order to listen for
One idea against another	and understand the "third story"
"Yes, but"	Larger context
	Gives meaning to two opposing points of view
	"Yes, and"

Levels of Listening:

- Defensive Listening
- Perspective-Taking Listening
- Empathetic Listening

(For more on empathy: See Brené Brown on Empathy:

https://www.youtube.com/watch?v=1Evwgu369Jw&list=PLt7b6WnSW1ynvTqyu3I_WnAEMhMmwXYl6 &index=1)

Three Questions:

• Am I advocating my position or am I seeking to understand what the other person has to say?

- Am I being certain or am I being curious?
- What's the third story? (What's the "both, and"?)