

# Leveraging Funds

In K-12 Adult Schools

# What should it look like?

- For Students
  - Increased services and support
  - They don't know who is paying for it
  - More successes, less dropping out



# What should it look like?

- For Partners
  - No Silos
  - Eagerness to work together because of cost savings
  - Improved outcomes that increases their funding and in turn increases leveraging



# What does it look like for HBAS?

- Fund sources/partners
  - WIOA I & II, CalWORKS, K-12 and CC, CBOs
- Staff impact
  - More staff support, professional development, additional books, supplies, facilities
- Student impact
  - Financial aid, support materials, high tech learning, childcare, closer classes

# A real example

- Twilight Program - Adult Students are picked up with their kid(s) in the evening and transported to Golden West College where adults receive ESL and Parent Education, K-12 students receive tutoring, snacks, school supplies, and childcare is provide to pre-school age children.



# The leveraging details

Partner	Contribution that benefits students	How partner benefits
HBAS	ESL Instruction	Highly supported students that do well on CASAS assessments
Boys and Girls Club	Bus services for families Tutoring for K-12 kids Snacks and school supplies	Program generates positive outcome data that wins grants to cover costs.
Local Elementary Districts	Parent Education Health screenings	Students better prepared for school Can catch learning and health deficiencies early
Golden West College	Classrooms for ESL Instruction	School awareness for a large population -i.e. potential students

# Question for attendees

- What are services you would like to provide your students and who could you partner with to leverage funds to provide those services?

# What are HBAS challenges?

- Building and maintaining partner relationships to bring them “willingly” to the table (building trust)
- Tracking and reporting leveraged funds accurately
- Dispelling myths about what you can and can't do with each others funds





# Question for attendees

- What is most challenging for you when leveraging funds with partners?

# Leveraging Tips for AEBG Annual Plan

- Not an option - State knows the funds available and is asking for leveraging
- It starts with a conversation
- Listen and focus on what it is important to your partner
- Recognize it takes time, take baby steps

# Where to start

- Workforce Boards - WIOA Regional Plan, Local Meetings, Boards
- AEBG - Fact Sheet, Regional Plan
- Strong Workforce Plans



# Happy to help



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